

# Greater Beltsville Business Association *presents*



## *President's Welcome*

The Beltsville Business Breakfast, initiated by Senator Jim Rosapepe and 21st District Delegation, has developed some muscle in its status as a networking event. We will retain that muscle and seek to move forward to a bigger role in the life of our businesses and Beltsville.



21st District Delegation from left to right;

1 - **Delegate Joseline A. Peña-Melnyk**  
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2 - **Senator Jim Rosapepe**  
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3 - **Delegate Barbara A. Frush**  
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4 - **Delegate Ben Barnes**  
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*Inset; Mary A. Lehman*, 1st District Prince George's County Council member  
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The Breakfasts bring together Beltsville business people proud of the longevity of our businesses and excited about the Beltsville community and their Beltsville friends and customers.

Our 2010 speakers all had a small business theme. They included **Peg Duchesne**, Duchess Enterprise, on social media for business development, **Michael Richards** and **Valerie Kabelac**, Will's Decorating, provided a small business "how to do it" set of steps to expand their business; **Les Hall**, Dir., Small Business Financing, MD Dept of Business & Economic Development; **Cindy Prestandrea**, CEO Prince George's Community

Federal Credit Union; **Patrick Riley**, procurement expert, National Library of Agriculture; County Councilman **Tom Dernoga** on Going Green, **Hon. John Colmers**, Secretary, Md Dept of Health on the State's role in National Health Care; **Dave & Fran Smith**, Uphoto, **Keith White & Kevin Mattison**, High Road Upper School and **Peg Duchese & Reginald Widgeon** each described how problems their businesses encountered are being addressed; County Executive **Rushern Baker** on the future of Prince George's County; and **Victoria Leatherwood**, Small and Minority Business Programs on doing business with the University of Maryland. Their stories can be found on our website: [www.beltsvillebusiness.com](http://www.beltsvillebusiness.com) thanks to our web designer and webmaster **Jay Williams**, Jay Williams Design Company.

Interesting and valuable, right?

But many found, as 2010 came to an end, that as valuable as the networking and speakers were, the activity seemed to stop at the water's edge of being a force for business and community. There was general agreement that more was needed – for our businesses and for Beltsville. How could a breakfast event, without much more than a program chair and a registrar extend our reach and business and community.

So here we are today with a Board that has prepared the next step, has created an effective structure for action and is extending you an invitation to participate in making it work for you!

This is the launch of something that has never before been offered in Beltsville. You can now have a meaningful role in how your business and Beltsville progress from this point forward. And there is more to come in terms of working with other associations and groups, developing non-dues funding alternatives and other ways to build markets and to enrich the entire Beltsville community -- so much good will to be earned for our businesses by being good business citizens.

For openers, today you have the opportunity to meet and interact with the Directors. You can size up our skills and determination to make the difference for our businesses and for Beltsville. Tell us what is important to you. Sign up to work within our structure to get what you want done. The Board asks for at least this level of support.

The Board eagerly looks forward to working with you all. And we welcome the continued participation from Senator Rosapepe and the 21st District Delegation who have added important resources in support of our efforts.

Thank you for being here regularly and for pushing to see how much further we can go.

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Scan here to see our website  
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## Attendees to the Beltsville Business Breakfasts to date 1/16/2011

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# MEMBERSHIP FORM

TO BECOME A MEMBER OF THE

## Greater Beltsville Business Association

### Mission Statement

- To support Beltsville business growth and development through advocacy, especially through interaction with our hosts, the 21st District Delegation, Delegation; business networking, promotion, publicity, research, support and training.
- To advance public awareness of Beltsville as a place to live, work, raise families, educate our children.
- To support Beltsville civic, social, education and religious entities and
- To protect and enhance the integrity of Beltsville, an historic Maryland community.

\_\_\_\_\_  
Business name or organization

\_\_\_\_\_  
First name (*Print*)

\_\_\_\_\_  
Last name (*Print*)

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Email

\_\_\_\_\_  
Website

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Fax

Number of years in business \_\_\_\_\_ Briefly describe below the nature of your business or service

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

The voting representative from your entity \_\_\_\_\_

How did you hear about the Greater Beltsville Business Association?

\_\_\_\_\_

### Annual Membership Fees

EMPLOYEE #	BUSINESS FEE	NONPROFIT FEE
10 or less	\$45	\$35
11-50	\$95	\$70
51-200	\$300	\$210
Over 200	\$500	\$350

Payment by  cash or  check

Mail check to: The Greater Beltsville Business Association

P.O. Box 1878 • Beltsville, MD 20704-1878

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date